

TRADER TRADER TRADE/

User Guide 🖌

Last updated: August 2024



TraderTraxx Benefits

TraderTraxx is an all-in-one digital platform designed to help you manage inventory, review performance data, connect with buyers, and analyze powerful market insights. Appropriately leveraging this platform is the key to success on any Trader Interactive marketplace.

- Simple and intuitive navigation
- Centralized performance reporting
- Easy inventory management
- Ideal for multi-realm and multi-location



Topic Directory

Navigation & Dealer Profile	Reports	<u>Inventory</u> 该	Leads
 Login Information Main Navigation Sub-Navigation Multi-Location Navigation Multi-Realm Navigation Dealer Profile User Profile/Permissions 	 Dealer Performance Exposure & Activity Enhanced Ad Performance Market Insights: Market Interest Market Connections Market Activity Email Lead Amplifier* *Only available for dealers who have purchased this product 	 Inventory Grid Multi-Location Inventory Grid Search & Advanced Search Adding Inventory Model Information Multi-Location Multi-Location Multi-Realm Pricing, Price Disclaimer, Description Additional Information, Features Images, Videos, Marketing 	 Navigation & Lead Grid Lead Manager Lead Enrichment Automatic Lead Assignment





Navigation & Dealer Profile

Login Information Main Navigation Sub-Navigation Multi-Location Navigation Multi-Realm Navigation Dealer Profile User Profile/Permissions



Login







Login Page

https://dealers.traderinteractive.com/tradertraxx/login

Dealer Login

- You will login with your email address and password
- If you have forgotten your password, you can utilize the "Forgot your password?" link to reset it
- Call customer service at (877) 920-5442 if you have any questions at all
- Receive notifications and manage your dealership from anywhere by downloading the TraderTraxx app!





New User/Invitation & Password

Dealer Login Invitation

New users should receive an email from <u>no-reply@traderinteractive.com</u>.

(The email typically comes within a few minutes, however if you do not receive it, please check your spam folder. It can sometimes take longer.)

Password Requirements

- Minimum of 10 characters
- Contain:
 - Uppercase character (A-Z)
 - Lowercase character (a-z)
 - Number (0-9)
 - Special character (Ex. #?!@\$%^&*-)
 - Must not be the same as your previous 5 passwords



You have been invited to join TraderTraxx Webinar on TraderTraxx!

Please verify your email address using the link below to complete your account setup.

Verify my email address

This link will expire in 72 hours.

If you believe you have been added to this account in error, please contact the dealer Help Desk.



Main Navigation





Sub-Navigations

Secondary and additional links can be accessed from the dropdown menus under the main navigation.

Reports

- Dealer Performance
- Exposure & Activity
- Enhanced Ad Performance
- Market Insights

Leads

- Lead Manager
- Prospects
- Automatic Lead Assignment

Trader Intelligence

- Listing Health (Equipment, Cycle, RV Only)
- Registration Insights (Cycle & RV Only)*
- Pricing Tools (Cycle & RV Only)*

*Only available for dealers who have purchased this product

Dealer

- Dealer Profile
- Users
- Billing
- Log Out

	Reports 🛩	Inventory	ः Lead		
down	Dealer Performance Exposure & Activity (2*) Enhanced Ad Performa Market Insights IVE More Engage r research* indicates posed to stock image	Ance Market Interest Market Connec that lis Market Activity S. Generate Higher en	t C ctions C C Baddement II	Lead Manager Prospects Automatic Assignme	Chat
Listin Regis Pricin	g Health stration Insights ng Tools	On-Lot Analysis Off-Lot Lookup	Θ.	Somer Gregory Your Commercial Dealership Dealer Profile Users	×
L				Log Out	



Navigation: Multi-Location



Navigation: Multi-Realm



Marketplace Selector

You can easily switch between marketplace realms (where applicable) to view search results, listings, and engagement details for each realm. This feature helps you track performance across all sites where your units are listed.



Dealer Profile

Here, you can upload your logos and add a video or commercial

Multi-location dealers can toggle between locations from this page.



Dealership contact information

RADER



Dealer Profile (continued)

Add/Edit your Display Options:

The "Repeating Online Message" is seen twice on the VDP.

There is no Repeating Online Message for Cycle Trader, ATV Trader, PWC Trader, Snowmobile Trader, or RV Trader.

The "About Your Dealership" message is displayed on the Dealer Gallery page.

Add or edit recipients for lead notifications. These are the individuals at your dealership who receive updates from TraderTraxx.

* *	B I	≔	
Characters:	0 / 800		
About Your	Dealership		

Lead Notification Recipients

john.williams@yourdealership.com

Enter Email

If a user's email address is listed here, and is set up to receive lead notifications in their user profile, they will receive duplicate lead notification emails.



Dealer Profile (continued)

Optional Service Center Information Available for Commercial Truck Trader dealers only

Service Center Information	
Display your services in the Service Center search.	
Truck OEM Certifications	
4-STAR TRAILERS × A PLUS TRAILERS ×	
Engine OEM Certifications	
Chevrolet ×	•
Service Description *	
BKs	×^
	v
	3/800



User Profile/Permissions

Lead Access

Ability to grant access permissions for all leads or only those assigned

Locations Settings

Ability to assign users to certain locations

Lead Notification Settings

Ability to assign certain lead type notifications to each user account

			Permissions	Select All Clear	All Leads	
Name			Feature	Access	Only leads assigned to Ry	an Bordewyk
Somer Gregory			User Management		Leads assigned to Ryan B	ordewyk & unassigned lead
Email	tratraderinteractive.com		Dealer Profile			
Decet December 2			Reports		Lead Notifications	
at Reset Password			Inventory			
Locations		Select All Clear	Lead Manager		Lead Notification Settings	Select All
			Automatic Lead Assignment		Sales Opportunities	
✓ IraderIrax:	webinar Demo - Truck		Program Management - Internal User		 Build Your Deal 	Buy Now
Locations		Select All Clear			Chat	Digital Retailing Tradel
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Davan T	aat Daalax				Make an Offer	Pre-Order
Pavair i	est Dealei				Rental Request	 Rentals
🔽 Trader I	nteractive 2				Video Chat	Want to Buy
					Vant to Sell	Ve Buy
					General Inquiries	
					Contact	Dealer Gallery
Copyright © 2024 Tra	der Interactive. All rights reserved.			L		





Reports

Dealer Performance Exposure & Activity Email Lead Amplifier Market Insights Enhanced Ads Report





Dashboard

The Dealer Performance Dashboard is the first page you land on when you log into TraderTraxx. You can also access this dashboard when you navigate to Reports > Dealer Performance.





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Actionable Insights

The Actionable Insights widgets give you tips and tricks on how to best merchandise your listings on TraderTraxx as well as helpful resources and tools to boost performance on our marketplaces.





Dealer Performance

The Dealer Performance report gives a high-level overview of performance defaulted to last 90 days.

Search Results Impressions: Number of times inventory has appeared in search results

Listing Details: Number of times inventory was clicked on and the consumer went from the marketplace search results to the Vehicle Detail Page

Engagement: Number of times consumers interacted with the listings. (Examples: printed listing, clicked to Dealer Gallery, sent to a friend, or watched a video)

Connections: Number of times consumers connected with you. (Examples: clicked to your website, viewed the map, sent an email, placed a phone call or sent a chat or text)





Inventory Health

A brief breakdown of general inventory details including:

Inventory: Total listings count showing breakdown of new and used inventory

Used Inventory Health: Percentage of used inventory with and without price and including 10+ photos

New Inventory Health: Percentage of new inventory with and without price and including 10+ photos\

Check out our listing best practices to get P.A.I.D.!





Dealer Performance: Multi-Location

In addition to the Single Location sections, multi-Location dealers *also* receive the following:

Performance Leaderboard

• Multi-Location dealers are able to view each location on a leaderboard overview.

Listing Health Leaderboard

 Multi-Location dealers are able to view each location's listing health on a leaderboard overview.





Dealer Performance Navigation: *Multi-Realm, Single Location*

Combined Tuck Marketplaces Market Interest Report Use the Market Interest Report to find which makes, models and trims are the most in-demand for your DMA or nationwide. View Report To the Warket Interest Report to find which makes, models and trims are the most in-demand for your DMA or nationwide. View Report The Warket Interest Report to find which makes, models and trims are the most in-demand for your DMA or nationwide. View Report The Warket Interest Report to find which makes, models and trims are the most in-demand for your DMA or nationwide. View Report The Warket Interest Report to find which makes, models and trims are the most in-demand for your DMA or nationwide. View Report The Warket Interest Report to find which makes, models and trims are the most in-demand for your DMA or nationwide. View Report The Warket Interest Report to find which makes, models and trims are the most in-demand for your DMA or nationwide. View Report The Warket Interest Report to find which makes, models and trims are the most in-demand for your DMA or nationwide. View Report The Warket Interest Report to find which makes, models and trims are the most in-demand for your DMA or nationwide. View Report The Warket Interest Report to find which makes, models and trims are the most in-demand for your DMA or nationwide. View Report The Warket Interest Report to find which makes, models and trims are the most in-demand for your DMA or nationwide. Provide Warket Interest Report to find which makes, models and trims are the most in-demand to the interest Report to the mo	Das	hboard	
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	<	Market Interest Report Use the Market Interest Report to find which makes, models and trims are the most in-demand for your DMA or nationwide. View Report	DID YOU KNOWN Join Traxx Webinar Register for a walk-through of the innovative tools within TraderTraxx to get the most value and optimize your experience. Register Now ← Previous Next →

Marketplace Selector

You can switch between marketplace realms (where applicable) to view detailed metrics such as search result impressions, listing detail views, and engagement breakdowns for each realm. This feature allows you to track and compare your performance across the different sites where you advertise.



Exposure & Activity

Discover how individual listings are receiving pageviews and impressions. Filter by the top navigation to determine how price, the number of photos, condition, and length of description impacts listing activity levels.

View individual unit stats in a high level overview.

	FOR SALE ~	🗠 Reports 🗸 🔲 Inventory	👪 Leads 👻						Help	TraderRV 🐱
eports: Expe	osure Activity								Print & Downlos	ad 🛱 Last 90 (
Overview Pr	rice Photo	Condition Description								
By Date By	Listing									
Listing Imp	pressions 🕜				Listing	Detail Page	views 😮			
2019 Adam	Trailers PRO-CLASSIC				2020 Adv	enture Manufacturing 2	4CK-M5			
	2018 Airstream B VAN				2021	CRUISER RV CORP C	RUISER			_
2018 ALL TERRA	N CAMPERS COUGAR				2019 THOR	MOTOR COACH WINC	SPORT	_	_	
2020 Adventure I	Manufacturing 24CK-M5			2	2018 V	INNEBAGO TEST AD	- Minnie			
2019 THOR MOTOR	R COACH WINDSPORT					2018 Airstream	n B VAN			
2021 CRUISE	ER RV CORP CRUISER				2018 ALL 1	TERRAIN CAMPERS C	OUGAR			
2018 Jayco N	ORTH POINT 377RLBH				2018 J	layco NORTH POINT 3	77RI.8H			
	2008 Apela OTHER				0000.000		and the second			
					2020 NE	ISTONE BULLET CHO	1650EX			
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2021 ABCOR + 2013 Status ‡	IOMES VISTA-TOYOTA	50,000 100,000 Year 9 Make 9 Model 9 2019 Adam Trailers PRO-CL	150.000 Price \$ \$5	20	2000 KE 201 2021 Ad 6,201 #Photos \$ 0	Prove Buller CHO 9 Adam Trailers PRO-C BCOR HOMES VISTA-1 Enhanced \$	Desc ¢	580 Impressions - 206,202	1,000 Pageviews ¢ 248	1,500 1,1 Conversio 0.12%
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Exposure & Activity (continued)

Click into a unit to see individual performance, conversion scores, and a historical view.

A Price Analysis for each unit will be available for Powersports and RV dealers. This compares the dealer's unit to others locally and nationwide.





Email Lead Amplifier*

Open Rate & Click Rate

Gaining visibility into how often consumers are opening emails that come after engaging with you and submitting a lead **reinforces the importance** of making sure that **YOUR** inventory - not a competitor's stays in the inbox of potential buyers that have a strong intent to buy.

How Are They Calculated?

- Open rate = open count divided by number of emails
- Click rate = click count divided by open count

*This product must be purchased to see this report in TraderTraxx





Email Lead Amplifier* *Multi-Realm*

TRADER Reports ~	Inventory	Leads 🗸				P Help
Reports: Dealer Perfo	ormance					1
Jd Truck Marketplaces	Equipment Marketplac	ces 🚱				
843,094	Q	12,248	٢	928	*	684
Search Results		Listing Detail		Engagement		Connections 😮
Impressions		pageviews		additional activity		leads & Interactions

Question: If I am a dual marketplace advertiser how do I see Email Lead Amplifier reporting for leads on both sites?

Answer: Both reporting suites are available for each realm.

To access reporting for multiple realms:

Step 1: If you are in Email Lead Amplifier reporting already simply go back to the main reporting screen

Step 2: Select the other brand (CTT or ET) and then go back and pull up the Email Lead Amplifier reporting. You will see the realm logo switch in the top left corner of screen.

*This product must be purchased to see this report in Traxx



Market Insights

See how listings compare to regional listings or nationwide.

Cycle Trader, RV Trader, ATV Trader, PWC Trader, and Snowmobile Trader dealers can filter the results by unit condition, make, model, model trim, and class. Commercial Truck Trader and Equipment Trader dealers can filter by Make.

TRADER FOR SALE ~	Reports - 🛛 🖾 Invento	ry 🚓 Leads 🗸			
Reports: Market Insights	Dealer Performance Exposure & Activity Market Insights	Market Interest			
✓ Honolulu, HI area	« Market Conne	Market Connections	I, HI area - La	ast 30 Days	
Nationwide	REFOTORE DULLET ORVOOT				
Condition	JAYCO NORTH POIN				
✓ All	CRUISER RV CORP M	IPG 2750BH			
New	THOR MOTOR COACH FOUR	WINDS FIVE THOUSAND			
Used	WINNEBA	AGO OTHER			
Malala Batalla	ALL TERRAIN CAMPER	RS COUGAR			
Vehicle Details	JAYCO EAGL	E 317RLOK			
Make	ABCOR HOMES PANOR	RAMA-FORD			
Make Model	THOR MOTOR COACH WIND	SPORT 29M			
✓ Make Model Trim		0	1	1 2	2
Туре			Marke	et Connections Last 30 days Feb 2	.2, 2021 - Jan 23, 2021
✓ All	Rank Top Vehicles		Your Inventory	Top Model Years	Total Connections
Class A	1 KEYSTONE BULL	ET CROSSFIRE 1650EX	1 active	2020	3



Enhanced Ad Reports

The Enhanced Ads Report provides a comprehensive look at Enhanced performance compared to standard ads.

Dealers can use this report to see the amount of connections, search results page impressions, and vehicle detail page views their enhanced ads receive compared to standard ads, per listing and day.









Inventory

Inventory Grid Multi-Location Inventory Grid Search & Advanced Search Adding Inventory Model Information Multi-Location Multi-Realm Pricing, Price Disclaimer, Description Additional Information, Features & Options Images, Videos & Marketing

Inventory Grid - Navigation

TRADER K Reports v E Inventory 😂 Leads v	Help Adam Smith Your Dealership *	
(187 Results) Search by Make Model, Category, etc. Q T Advanced Search	EED STATUS Last Run: 07/05/2022 01:14 AM (Completed) Next Run: 07/05/2022 01:00 AM Image: Completed Completed Next Run: 07/05/2022 01:00 AM Image: Completed Completed Image: Completed Completed Completed Image: Completed Co	
Actions Repost Uddate Tagline Turn Make an Offer On Turn Bast Price On Turn Best Price Off Turn Best Price Off Turn Set Office Delete	Price \$ 20,000 © Get Best Price Sale Price Sale Price \$ 18,999 Make an Offer	
Image: Second state of the second state of	Price \$ 16,000 Get Best Price Make an Offer Status 9 days kin BUX Featured	

Bulk Actions

- Adjust the number of listings shown per page.
- To make a bulk change click Select All, then choose from the available actions: Repost, Update Tagline, Turn Make an Offer On/Off, Turn Best Price On/Off, Turn Offline, or Delete

Feed Status Notification

Notification for dealers with automatic feeds. This will display the last time your feed completed an upload.

Top-Right Navigation

- Print or download a spreadsheet of inventory.
- Add a listing to the virtual showroom.
- Sort by: Added, Premium, Destination

Right Side Navigation

- Change the status of the listings to online or offline as needed.
- Renew listings with refresh arrows
- Click the trashcan to delete listings



Inventory Grid - Listings

When viewing the Inventory Grid you can choose features, filter destinations, and edit listing information.

listing information.		Listing Information
Image: Construction of the sector of the	2024 Keystone RV Bullet Crossfire Single Axte 1700BH Price \$0 #45156 Travel Trailer Created 08/13/24 Make an Offer Created 08/13/24 New RV Bullet Axie 1700BH Price \$0 Image: Make an Offer Weight Price Make an Offer Make an Offer Premium Select Premium WY Featured 	 Listing titles that appear in this section are populated by Year, Make, and Model Additional listing information shown here include stock number, created date, and price View the marketplace where the unit is listed. (Listings automatically populate on all marketplaces applicable) Ad Enhancements View the Premium and Featured selections for each unit. Click "BUY" to purchase additional of exhercements
. Les s régime		purchase additional ad enhancements.



Inventory Grid - Listing Health





Inventory Grid: Multi-Location

Reports Y	E Inventory	✓ 🔮 Trader Intelligence ✓	0	Help Adam Smith Your Dealership
Nventory (187 Results) Search by Make, Model, Category.	etc. Q Tilters		Print	Download + Add Inventory
/pe	Category	Model	Condition	Status
All Classes 🔹	All Categories - All Makes	✓ All Models	✓ All Conditions ✓	All Statuses 👻
All Sources	Listing Type Location	ons -		
Select All Actions 👻	Showing 1-25 of 187 25 -		Sort by: Date Crested - 47	< 1 2 3 4 5 8 →
	2017 HARLEY-DAVIDSON® ROAD KING® CLASSIC Created 07/05/22 # 4106	Price \$ 20,000 ✓ Get Best Price Sale Price	View Pren lum BUY Feet Ired	Status 9 days left

If you manage more than one location, you will have access to units from all locations, and will have the opportunity to filter units by location.

Clicking the "Filters" button will drop down multiple filter options including, "location" when applicable. Use these filters to narrow down to specific units.

Listing Location

- For inventory that qualifies for advertising on multiple marketplaces, multiple locations can be viewed without switching accounts. However each listing can only be assigned to **one** location.
- Location of each listing is displayed here
- Filter by locations to narrow down results



Search & Advanced Search View

RADER

						Search Bar Quickly search listings by keyword, make, model, category and more.
Reports V Inventory (17 Results) Search by Make, Model, Category, etc.	Q T Filters	i Leads∀		0	Somer Gregory TraderTrack Webinar	Filters You can also filter inventory by the
Class All Classes C	Categories * All Categories * Status All Statuses * Phote All Photos *	Cab Type Cab Type Source All Sources	Make All Makes Litting Type All Listing Types *	Model All Models * Location All Locations *	Condition All Conditions * Enhancement Type All Enhancement Types *	following preset categories: Class Category Make Model Condition
Select All Actions	 Showing 147 of 17 25 	•		Sort by: Number of Photos		 Enhancement Type Price Photo And More! Sort Inventory By Number of Photos, Make, Model, Dramium (Fractured Veer Drive Stack atomic

Adding Inventory: Manual Upload

+ Add Inventory

You will find the Add Inventory button in the top right navigation of the Inventory Grid.



Add Inventory	×
Choose Listing Type*	
Motorcycle	✓ ≎
Category Sportbike	√ ≎
Add Listing Details*	
2021	√ ≎
DUCATI	~
SUPERBIKE PANIGALE V4 R	~
Price*	
\$ 28,495	
	Back Add Details
	Then add in more details



Adding Inventory: Feed

Trader Interactive accepts inventory feeds to make uploads and updates as easy and seamless as possible.

Feeds are the preferred method for adding and updating inventory, and may come from your website, another marketplace, or CSV. However, not all are compatible. If you'd like to use a feed, please contact your sales representative.



2021 John Deere 9620RX #FN000281 AGRICULTURE Created 08/27/22

0

Tractors 🔂 Used - 200 Hours

FEED STATUS Provider: MachineFinder - John Deere Last Run: 09/29/2022 12:00 AM 🔵 (COMPLETED) Next Run: 09/30/2022 12:00 AM



Model Information

Top Navigation Menus

- Toggle the listing status between active/inactive
- Delete listings
- View listing Health Reports
- Print listing details
- Duplicate
- Save edits
- Post listings

Left Navigation

Select from this menu to jump to the different listing sections.

Listing Information

Edit or add listing details, including location

Listing Enhancements

You may choose to upgrade a listing to Featured or Premium, but will be prompted to reach out to your rep prior to purchasing on your own.

TRAX	🗠 Reports 🛩	Inventory	🎎 Leads 🗸	🗣 Chat	🔮 Trader Intelligence 🛩		Help O Ag-P	n Daley
2021 John Dee « Return to Inventory	re 9620RX Delete View Repor	Status 0 days left					Print Duplicate S	ave 2 Post
Model Information Pricing & Description Additional Info		This is a feed, content populated Model Information	from your feed provider. Your a	bility to edit this ad is limited	d.			- I
Features & Options Images & Video Marketing		Isting Type Retail Rental Wholesale Wholesole Aereor		Class* Autouth Make* John Do Size Serial 1RW962 Listing UR Ex. http:	eere 20RVMP811577 RL //www.yoursite.com/listing-URL	Category* Transferre Model* 9620RX Movement Type Stock # FN000281	Year * Condition * Used Hours of Use ¢ 200 Location *	
				UNEW BLLY Pro BLLY Fee BLLY Fee	initian emium at. in Search at. on Home			



Adding Inventory & Model Information: *Multi-Location*

Add Inventory	×		Listin	g Location	
Choose Listing Type* Motorcycle Category Select Category Add Listing Details* Select Year Select a Make	↓ ↓ ↓ ↓		 Loc new Inve on t 	ation can be selected wh v inventory entory listing location car the edit screen	en adding 1 be updated
Select a Model Price* S Asking price		Model Information	Type * All Terrain Vehi <mark>c</mark> le 🗢	Make * Polaris	Model * PHOENIX 200
Location* Select Location	•	0.000	Year * 2020	Condition *	Category Select a category \$
	Back Add Details	₫1 ■40 ₽0	Location Freedom Powersports Weathe ≎	Stock #	VIN
			Ex. http://www.yoursite.com/listing-	URL	
			View Image: filler CycleTrader.com BUY Premium BUY Featured		



Adding Inventory Multi-Realm





Pricing, Price Disclaimer, and Description

Pricing	Description
Price MSRP \$ 10000 \$ \$ Get Best Price Savings \$ 9005 \$ \$ Make an Offer \$ Lowest Welcomed Offer \$ \$ 8000 RESET By coccepting the Lowest Welcomed Offer, own will owner the the deduct offer cogic of all only receives the deduct offer cogic of all only receives the Lowest Welcomed Offer, own will owner the Lowest Welcomed Offer own. Price Disclassionary	Online Devolution * ⊕ ↔ I I ↓ ↓ ↓
Ex. Price displayed may not include: Government Fees, Taxes, Titles, Tags, Dealer Processing Fees, etc. Con the dealership for more detail.	fact

Price Disclaimer

This gives you the opportunity to call out extra services, add-ons, or value-added products. For example, "Free shipping! Price displayed does not include Government Fees or Taxes." This appears beneath listing on the Search Results Page, not on Vehicle Detail Page.

Pricing

- **Price** appears in all listing views and uses the existing price fields.
- **New vehicle MSRP** is the OEM's suggested Retail Price. This field is not auto-populated by the system, but appears on VDP and SRP if entered.
- **Savings** (sometimes referred to as Incentives) is the field where dealers can display special offerings. Appears on VDP and SRP if entered.
- **Get Best Price*** flags to consumers that the listed price is not the final price. If checked, consumers can request the Best Price by submitting a completed lead form. By entering the Best Price in the field below the checkbox, the Best Price will automatically be sent to the consumer.

*This is only eligible on Cycle Trader and RV Trader.

Descriptions

Descriptions are limited to 3000 characters.



Additional Information, Features & Options

Additional Information
Primary Color Se

Secondary Color

Additional Information •

Listed fields are different depending on the realm the unit is being listed. This example is for Cycle Trader. You can use these fields to give buyers even more information about their units.

Note: Mileage will update to hours in applicable circumstances.

Silver 🗸			CC	0	Ibs	0	mi
							_
Features & Options							
C AM/FM	Air Cooled	C Alarm S	ystem		🗆 Anti-Lo	ck Brakes	
CB Radio		Cassette	2		Cruise	Control	
Custom Exhaust	Custom Wheels	Cycle C	over		C Fork Lo	ock	
Forward Controls	Rear Compartments	Saddle I	Bags		🗆 Shaft D	rive	
Side Car	Side Compartments	Tank Bra	3		🗆 Trailer		
Water Cooled							

Engine Size

Weight

Mileage

Engine Type

Features & Options

Choose any additional features and options that consumers would be interested in. These will be dependent on the Class or Category that is selected for the unit.



Images, Video & Marketing

Images & Video		
Images 😮		
	dd Photos	 Images Images uploaded here show up everywhere the listing Upload up to 100 images Best practice is to have a minimum of 5 images, sometimes more depending on the unit
Video 😧 Add a video by pasting a YouTube video URL or uploading a video file. YouTube Video URL Upload a Video or Upload a Video	Trader 360 Image If you have a 360 degree virtual tour of your vehicle, add the URL below. Virtual Tour URL Submit	 Video* If included in package, attach a YouTube video URL or upload a video file
Marketing		
Tagline Choose an icon and some text to help your listing stand out in search results. Icon S S C C C C C C C C C C C	Audio Brochure Using your listing's photos & information, we automatically create a sliding brochure with audio for your listing. Requires at least 1 photo. Default Custom Spoken Toxt This 2020 Peterbill 1567 is located in Chesapeake Virginia. Complete the	 Marketing** Dealers can choose an icon and tagline to help their list stand out in search results The audio brochure is automatically generated when the stand out in search results
Text:	form below to send us an email for more information about this Truck.	description is a certain length, and can be played by pressing the Play button on the photo carousel on the N
	Play Audio	*Video is automatically included in all Commercial Truck and Equipment Trader packages



Enhanced Ads Auto-Select

The Enhanced Ads Auto-Selector automatically assigns any unused Premium Select, Featured and Premium Ads to a dealer's most in-demand units on the brand's marketplace, ensuring their ad enhancements are fully optimized at all times.







Enhanced Ads Auto-Select

Year	Class
All Years 🗘	All Classes 🗢
Category	Make
All Categories	All Makes 🗘
Model	Condition
All Models 🗘	All Conditions 🗘
Selection Order	
Created Date - Newest 🗧	

Users can direct the Auto-Select tool to prioritize a specific type of unit above all other units by accessing the Auto-Select tool's menu and creating "filters."

APPLYING FILTERS TO THE AUTO SELECTOR

- Click the "+ ADD A FILTER" button in the "Inventory Auto Select" menu
- Enter the unit details, including Year, Class, Category, Make, Model, and Condition.
- Change the "Selection Order" based on preference.
- Additional filters can be created by selecting the blue "+ ADD PRIORITY" button.
- Use the pencil icon to edit any of the filters that have been created, or the trash can icon to delete them.

IMPORTANT NOTE: Criteria are treated as "AND" not "OR" and inventory that meets ALL criteria will be selected. Keep in mind that the more criteria you add, the narrower your auto-selection options become.





Leads

Navigation & Lead Grid Lead Manager Lead Enrichment Automatic Lead Assignment



Leads



Sub-Navigation

Lead Manager Prospects Automatic Assignment

Lead Manager

- Provides you with detailed information about leads and connections and enables you to keep up with, nurture, and convert those leads.
- Color codes leads according to channel and will default to chronological order, with the most recent leads at the top.
- Defaults to display 90 days worth of lead data



Lead Manager

Dealers can manage leads here, as well as manually enter leads from other sources if needed.

Leads (187 Results)			🛗 Last 90 Days 👻
Search by Customer Name, Model, e Source Channe	el Type	Assignment Status	Location
All Sources All Ch Source	annels • All Types •	All Users	All Locations •
All Sources Commercial Truck Trader Equipment Trader hrtrucks.com	Model of Interest Model: 2018 Winnebago Minnie 2201DS Category: Class C RVs Stock # VB297	Additional Lead Information Message: Do you still have this 2018 Minnie? Think could be a good fit but would like to discuss.	it New Assigner To
perry.1, ther39@msn.com 12/03/20 8 (9:53 AM EST)	View Listing	Ø LEAD ENRICHMENT AVAILAE	Unasskined
UNAY AILABLE () 6 8/4-322-6849	Model of Interest Model: 2015 Forest River Cardinal Category: Fifth Wheels Stock #: FR466 View Listing	Additional Lead Information Message: Hello, I am interested in your 2015 Forest River Cardinal with stock number FR466. Is it still available? 7d like to come by to check it out some time this weekend. Also interested in discussing financing. Please give me a call on	Status i D I Assigned To Unassigned V
12/02/2C IB (4:37 PM EST)	RV Trader Chesapeake RVs Receiving Phone	Call Information	i 🖶
NCS GREAT FALLS	Tracking #: 888-751-8037 Forwarded To: 123-456-7890	Call Status: Connected Duration: 05:08 Call Location: GREAT FALLS MT Play Call	i 🕀 Assigned To Kent Ward 👻

Lead Manager data includes:

- Emails
- Phone-call recordings
- Text and Chat (when enabled)
- Ability to assign leads to specific TraderTraxx users
- Track the status of leads captured from your ads

Filters

 By clicking on Filters, you will see additional filters to select

Location Dropdown

• Only for multi-location dealers, this allows you to see leads from a specific location

Source Dropdown

• Filter by a source to see leads coming from a specific marketplace or manual, if added manually



Lead Manager Multi- Location & Multi-Realm

If you manage more than one location, or listings across multiple Trader marketplaces, you will have access to leads from all of your locations, and will have the opportunity to filter leads by location.

Dealership Location

• Indicates which dealership the inventory is located at

Listing Marketplace Realm

 Displays where the lead has come from if you advertise on multiple marketplaces





Lead Enrichment



Lead Enrichment provides exclusive **insights around leads and connections** that span across our marketplace.

From the dropdown menu, choose "Lead Manager" and click on the lead that you that want to explore. Lead Enrichment data will appear under shopping insights.

For email and chat leads, you will receive shopping insights on that specific consumer:

- Time in market
- High and low price range they have been searching in
- Total listings viewed
- Latest units viewed

You will also receive these insights in your lead notification email.



Automatic Lead Assignment

Reports ~ Inventory Leads V Automatic Lead Assignment How to use Use this tool to automatically assign incoming leads to users at your dealership. Additional Informa To create a new assignment rule: 1. Select a Lead Type from the dropdown menu * If multiple users are add 2 Select a Location Each Location requires 3. Click "Add Rule" · Lead assignment rules 4. Select at least one user from the Users dropdown menu* Lead notifications are s **Assignment Rules** Lead Type Location Select a lead type ۵ Select a location ۵ Lead Type Location Users Core Inventory - Norfolk Norfolk Inventory 23508 Core Inventory- Chesapeake norfolk Inventory 23510 Core Inventory - Norfolk Norfolk Service Request 23508

Auto-Assigning leads in Lead Manager:

- 1. Select the Lead Type.
- 2. Select a location (for multi-rooftop dealers).
- 3. Click "Add Rule."
- 4. Select which users receive the lead assignment.
- 5. If multiple users are added to a Lead Type, incoming leads are assigned in a round-robin sequence.

Location Dropdown

You can create a rule to assign leads to specific users in each location



TraderTraxx Mobile App

Trader interactive has made new updates to the mobile TraderTraxx app, completely overhauling the design so that inventory, reports, and performance analytics are easier to navigate.



After downloading the TraderTraxx app, you will receive alerts of all incoming leads including emails, texts, chats, and phone calls.



Download the mobile app for IOS or Android







Questions?

If you have any additional questions about TraderTraxx, please do not hesitate to contact your account representative or email MarketplaceCS@TraderInteractive.com.